

INSTANT

CAD Files These Web Sites deliver !



& Configuration

Fluid Power component manufacturer's and distributors take advantage of new technology to bring comprehensive product configuration on engineered-to-order components, and deliver dimensioned drawings, and instant CAD files from their Web sites. Developed by TechnASales, this system delivers fast real time information directly from the manufacturer's and/or the distributors Web site. Design, Project and Plant engineers are embracing these new fast, hassle free systems. John Smith, Project Engineer, Acme Widgets Inc. "I went to the Camozzi Pneumatic's Web site for product information and found they offered a product configurator for their actuators. I was able to completely configure the component with options and accessories, instantly generate a full screen dimensioned drawing for printout and instantly save, not download, but save the drawing on my screen to a 2D, 3D or Solid Model CAD file of my selection. When I clicked onto the RFQ icon, the system automatically generated an electronic request for quote routed to the manufacturer and attached the drawing files of the component to the RFQ for additional conformation. All I had to do was click the send icon and I received back an e-mail of the price, availability and delivery information. Having used other Web sites to attain product information or CAD files this was the first integrated system truly designed for delivering engineers the information they need fast." Distributor sites now deliver the same powerful information. When the RFQ button is selected from a distributor site, the request for quote goes directly to the distributor. This provides fast service for the engineer, being able to get the component directly from a local or established supplier.

The Gartner Group states in a recent report that customers (engineers) indicated that their ability to access Web-base, product information

and 3D solid model CAD files will influence their selection of preferred suppliers. By 2004 all discrete manufacturing enterprises will expect their suppliers to provide this information via the Web as a prerequisite for partnership. This system not only meets but exceed's these requirements.

The following sites are presently available with this new technology; Camozzi Pneumatics, www.camozzi-usa.com, KR West Co, www.krwest.com (Milwaukee Cylinder), Controls for Automation, www.gocfa.com (Camozzi and IRO-ARO actuators), Norman Equipment, www.normanequipment.com

